

# VALUE OPPORTUNITIES

## DESCRIPTION

Value Opportunities is a dynamic portfolio of undervalued securities representing our best ideas across the market cap spectrum. While the majority of the portfolio is expected to be invested in equities, the strategy also invests in special situations opportunistically. This can include bonds, preferreds, merger arbitrage, etc. The portfolio of 40-70 issuers favors companies with financial strength, predictable business models, and shareholder friendly capital allocation.

## ABOUT US

Since 1980, Hotchkis & Wiley has focused on discovering undervalued securities through extensive internal research. We manage \$30 billion in value equity and high yield assets for institutional and mutual fund investors. The firm is independently owned with a majority interest held by employees.

## COMPOSITE PERFORMANCE (%) ANNUALIZED

	QTR	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Inception
H&W Value Opportunities (gross)	4.00	12.52	25.78	24.45	10.68	11.62	13.36
H&W Value Opportunities (net)	3.81	12.11	24.85	23.54	9.86	10.79	12.52
Russell 3000 Value	4.03	4.98	11.22	14.38	7.79	9.09	8.89

Commencement of VO Composite: 11/1/02. Net performance results are presented after actual management fees and all trading expenses but before custodial fees. Past performance is no guarantee of future performance.

## TOP 10 HOLDINGS (%)<sup>1</sup>

	H&W	
Ericsson	8.2	
F5 Inc.	8.1	
Microsoft Corp.	5.4	Top 5 31%
Shell PLC	4.8	
Elevance Health Inc.	4.6	
Stagwell Inc.	3.9	
Popular Inc.	3.0	
U-Haul Holding Co.	2.9	Top 10 46%
General Electric Co.	2.7	
Wells Fargo & Co.	2.6	

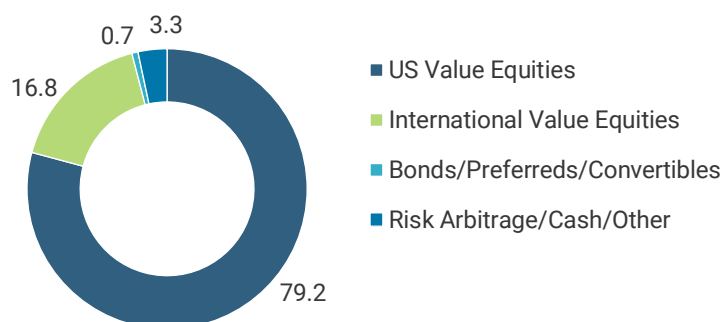
## PORTFOLIO CHARACTERISTICS

	H&W	Index
Price/Normal Earnings <sup>2</sup>	7.7x	14.9x
Forward Price/Earnings (FY2)	9.7x	13.7x
Price/Book	1.6x	2.2x
Portfolio Yield <sup>3</sup>	1.9%	2.4%
Weighted Avg Mkt Cap (\$B)	\$226.4	\$120.9
Number of Issuers	54	2,302
Turnover (5 Yr Avg)	69%	
Active Share (5 Yr Avg)	93	

## SECTOR ALLOCATION (%)<sup>1</sup>

	H&W	Compared to Index
Information Technology	26.7	17.8
Energy	13.6	5.6
Communication Services	9.8	4.8
Miscellaneous	0.3	0.3
Industrials	13.2	-0.3
Materials	3.6	-1.3
Consumer Discretionary	3.7	-1.9
Financials	17.5	-2.8
Utilities	0.0	-5.1
Real Estate	0.0	-5.2
Consumer Staples	2.5	-5.5
Health Care	7.0	-8.5

## PORTFOLIO ALLOCATION (%)<sup>1</sup>



## Important Notes and GIPS Report:

<sup>1</sup>% of Total Portfolio; <sup>2</sup>Proprietary or third-party estimates subject to change and cannot be guaranteed; <sup>3</sup>Dividend yield for equities and YTW for bonds. Informational purposes and should not be considered as investment recommendations. Information provided is based on a representative portfolio of the Value Opportunities (VO) Strategy. Sector allocation, characteristics and/or holdings may vary due to different restrictions, cash flows, and other relevant considerations. Securities identified do not represent all of the securities purchased, sold, or recommended for advisory clients, and may not be indicative of current or future holdings or trading activity. Securities shown in aggregate represent only a limited portion of an account's portfolio holdings. No assumptions should be made that companies identified, or all investment decisions were, or will be profitable. Portfolio holdings are subject to change without notice; a complete list of holdings is available upon request, subject to the firm's portfolio holdings disclosure policy. Active share is the extent to which the portfolio differs from the designated Index. Russell Investment Group is the source and owner of the Russell Index data contained herein (and all trademarks related thereto), which may not be redistributed. The information herein is not approved by Russell. H&W and Russell sectors are based on the Global Industry Classification Standard by MSCI and S&P. The strategy may be viewed as non-diversified, which may concentrate its assets in fewer individual holdings. The strategy may be exposed to more individual stock volatility than a more diversified strategy and may also invest in smaller and/or medium-sized companies, foreign securities, and debt securities. Investing in value stocks presents the risk that value stocks may fall out of favor with investors and underperform growth stocks during given periods. All investments contain risk and may lose value. Data source: H&W, Russell, Bloomberg

**Market Disruption:** The global coronavirus pandemic has caused disruption in the global economy and extreme fluctuations in global capital and financial markets. H&W is unable to predict the impact caused by coronavirus pandemic, which has the potential to negatively impact the firm's investment strategies and investment opportunities.

Hotchkis and Wiley Capital Management, LLC (the "Firm" or "H&W") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. H&W has been independently verified for the periods October 9, 2001 through December 31, 2021. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Value Opportunities Composite has had a performance examination for the periods November 1, 2002 through December 31, 2021. The verification and performance examination reports are available upon request.

H&W is an independent investment management firm registered with the U.S. Securities and Exchange Commission and manages value equity and high yield assets for institutional and mutual fund investors. Its predecessor firm was established in 1980. The equity team of the predecessor firm established H&W in October 2001.

H&W refers to itself as a "registered investment adviser" in materials distributed to current and prospective clients. As a registered investment adviser with the SEC, H&W is subject to the rules and regulations adopted by the SEC under the Investment Advisers Act of 1940, as amended (the "Advisers Act"). Registration as an investment adviser is not an indication that H&W or its directors, officers, employees or representatives have attained a particular level of skill or ability.

Valuations and returns are stated in U.S. dollars. Investment returns include reinvestment of dividends, interest, and capital gains. Gross performance results are presented before management and custodial fees but after all trading expenses. Net performance results are presented after actual management fees and all trading expenses but before custodial fees. H&W's management fees are described in Part 2A of its Form ADV. The standard Value Opportunities management fee schedule is 75 basis points on the first \$25 million and 65 basis points thereafter. Internal dispersion is calculated using the equal-weighted

standard deviation of all portfolios (gross returns) that were included in the Composite for the entire year. A list of composite and broad distribution pooled fund descriptions and policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is no guarantee of future performance. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

**Composite:** The Composite includes all Value Opportunities discretionary accounts. The Value Opportunities strategy seeks capital appreciation primarily through investments in equity securities, such as common stock, preferred stock and convertible securities, of any size market capitalization, and investment grade and high yield ("junk bonds") fixed income securities. Companies that is believed to have strong capital appreciation potential and may invest in foreign (non-U.S.) securities. It may enter into currency contracts (such as spot, forward and futures) to hedge foreign currency exposure. As of December 31, 2022, there was one non-fee paying account in the composite, which represented 0.2% of composite assets. Applied standard fee schedule to calculate net of fee returns. The typical market cap range of the strategy is consistent with the market cap range of the Russell 3000® Index. (Composite creation & inception date: 11/1/2002)

**Indexes:** The Russell 3000® Value Index ("R3000V") includes stocks from the Russell 3000® Index with lower price-to-book ratios and lower expected growth rates. The S&P 500® Index ("S&P") is a broad-based unmanaged index of 500 stocks, which is widely recognized as representative of the equity market in general. The Index assumes reinvestment of dividends and capital gains, and assumes no management, custody, transaction or other expenses. The value disciplines used in managing the accounts in the Composite may prevent or limit investment in major stocks in the R3000V and S&P and returns may not be correlated to the index. Benchmark returns are not covered by the report of independent verifiers.

The 3-year annualized standard deviation measures the variability of the composite (using gross returns) and the benchmark(s) returns over the preceding 36-month period ended.

	% Total Return Gross of Fees	% Total Return Net of Fees	% Total Return R3000V	% Total Return S&P	No. of Accts	Internal Dispersion (%)	Comp. Assets (\$M)	Total Firm Assets (\$M)	3-Year Annualized Standard Deviation (%)			
									Composite	R3000V	S&P	
2022	-7.1	-7.8	-8.0	-18.1	<6	n/m	508	28,330	2022	27.9	21.5	20.9
2021	35.9	34.9	25.4	28.7	<6	n/m	602	34,902	2021	24.2	19.3	17.2
2020	6.4	5.6	2.9	18.4	<6	n/m	465	31,687	2020	24.9	20.0	18.5
2019	26.8	25.9	26.3	31.5	<6	n/m	818	33,623	2019	14.5	12.0	11.9
2018	-10.1	-10.8	-8.6	-4.4	<6	n/m	599	27,191	2018	14.8	11.1	10.8
2017	14.8	13.9	13.2	21.8	<6	n/m	653	32,037	2017	13.5	10.3	9.9
2016	20.8	19.9	18.4	12.0	<6	n/m	566	29,952	2016	14.0	11.0	10.6
2015	-3.2	-3.9	-4.1	1.4	<6	n/m	655	28,367	2015	11.5	10.7	10.5
2014	11.3	10.5	12.7	13.7	<6	n/m	745	32,190	2014	10.9	9.4	9.0
2013	39.0	38.1	32.7	32.4	<6	n/m	541	25,962	2013	16.0	12.9	11.9

n/m – not considered meaningful for composites with five accounts or less for the full year.