

# GLOBAL VALUE

## MARKET COMMENTARY

The MSCI World Index rose +4.9% in the first quarter of 2021. In the US, which represents about two-thirds of the index, another round of fiscal stimulus was signed and delivered. The \$1.9 trillion bill raised the total COVID fiscal response to \$5.3 trillion. The bill's passage was widely anticipated and consequently sparked little reaction from equity markets. The acceleration of vaccine availability in the US and the UK prompted investor optimism, though certain areas in Continental Europe experienced some delays. Brent crude oil prices rose 33% in the quarter, closing the quarter at \$64/barrel after peaking at nearly \$70 in early March. Corporate earnings were strong, as 77% of MSCI World companies exceeded consensus earnings expectations during the quarter. The signs of near-term recovery coupled with record fiscal stimulus seemingly point to increased inflation. The gap between the 10-year treasury note and 10-year TIPS, a proxy for expected inflation in the US, finished the quarter at its highest level since mid-2013. In response to increased growth and inflation expectations, interest rates rose with the 10-year US treasury yield rising from 0.92% at the beginning of the quarter to 1.74% at its end. Other major government yields also increased, albeit more modestly.

Global value stocks outperformed global growth stocks for the second consecutive quarter; the MSCI World Value Index returned +9.6% while the MSCI World Growth Index returned +0.2%. Over the past six months, the value index has outperformed the growth index by more than 14 percentage points (+26.8% vs. +12.8%). In a trend we believe likely to endure, the continued reopening of global economies and the prospect for higher inflation and interest rates has benefited value stocks relative to growth stocks. Despite value's recent outperformance, the valuation gap between growth and value remains considerably wider than historical norms based on any common valuation metric, which highlights the extreme levels reached in 2020.

The portfolio characteristically trades at a discount to the global value index. As a result, some have described it as "deep value". We do not generally embrace this designation because some associate deep value with distressed investing, which is unequivocally not our character. Nevertheless, the meaningful and persistent valuation discount results in a portfolio that has performed significantly better when value outperforms growth—even compared to the MSCI World Value index. Since the strategy's inception in July of 2011, the composite, net of fees, has returned +75% cumulatively compared to +46% for the MSCI World Value during quarters when value outperformed growth (+18.9% vs. +12.4% annualized). During quarters when growth outperformed value, however, the strategy returned +40%,

narrowly outperforming the +36% return for the MSCI World Value (+5.3% vs. +4.9% annualized). Considering our style, we are pleased to have outperformed the global value benchmark over the entire period (+146% vs. +99%) despite growth outperforming value by a substantial magnitude (+220% vs. +99%), though we would welcome a value tailwind enthusiastically.<sup>1</sup>

Price-to-normal earnings ("P/NE") is one of our preferred metrics because it adjusts for the peaks and troughs of business cycles. The P/NE of the portfolio is 9.3x, which is less than half the valuation multiple of the MSCI World Index at 19.0x. This highlights that despite some richly valued publicly traded stocks, we have been able to identify interesting risk-adjusted opportunities trading at attractive valuations not only on a relative basis but also on an absolute basis. The portfolio exhibits somewhat of a cyclical tilt—this is where value opportunities disproportionately reside—but this is offset by investing in good businesses that are well-capitalized and prudently managed, i.e., companies that can endure cyclical downturns. As we look forward, we believe our clients will continue to benefit from this simple and time-tested combination.

## ATTRIBUTION – 1Q21

The Hotchkis & Wiley Global Value portfolio (gross and net of management fees) outperformed the MSCI World Index in the first quarter of 2021 by a wide margin. Stock selection was positive in 7 of the 9 GICS sectors in which the strategy was invested (no exposure to materials or utilities), driving most of the outperformance. Stock selection was particularly beneficial in industrials, financials, and communications services. The overweight exposure to financials and energy, the two top-performing sectors, also helped. Stock selection in energy was a modest detractor. The largest positive contributors to relative performance in the quarter were Wells Fargo, Royal Mail, AIG, News Corp., and General Electric; the largest detractors were Credit Suisse, Heineken, Euronet Worldwide, Tokio Marine, and Berkshire Hathaway.

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## LARGEST NEW PURCHASES – 1Q21

Berkshire Hathaway is a collection of good businesses—durable assets with attractive reinvestment outlooks—that trade at a reasonable multiple of earnings. We believe that the current valuation does not adequately consider that the company is likely to sustain returns above its cost-of-capital for a very long time. This will drive growth in earnings power and intrinsic value. While there is some uncertainty regarding succession planning, we are comfortable that Berkshire Hathaway will continue to be capably managed by prioritizing growth in shareholder value.

F5 Networks provides software and hardware that ensures both traditional and modern applications are efficiently and safely deployed, both on-premise and in public and private clouds. The company is typically viewed as a traditional IT hardware vendor, and critics often highlight the company's secularly declining on-

<sup>1</sup>Investment returns include reinvestment of dividends, interest and capital gains and are net of withholding taxes. Valuation is based on trade-date information. Net performance results are presented after actual management fees and all trading expenses but before custodial fees. The GV strategy's returns for different time periods and market cycles can result in significantly different performance results. Value stocks following a recession may start from a lower market value than growth stocks which can contribute to their outperformance. An account's investment guidelines, timing of transactions, market conditions at the time of investment and other factors may lead to different performance results. The H&W GV composite, net of fees, and MSCI World Index through March 31, 2021: 16.34%, 81.32%, 10.53%, 9.68% and 4.92%, 54.03%, 13.36%, 10.09% for 1Q, one- and five-year, and since inception, respectively. Other performance disclosures are included in the strategy's [GIPS Report](#).

Composite performance is available at [www.hwcm.com](http://www.hwcm.com), located on the strategy's Performance tab. Returns discussed can differ from actual portfolio returns due to data differences, cash flows, trading, and other activity. Portfolio characteristics and attribution based on representative Global Value portfolio. Certain client portfolio(s) may or may not hold the securities discussed due to each account's guideline restrictions, cash flow, tax and other relevant considerations. Performance attribution is an analysis of the portfolio's return relative to a selected benchmark, is calculated using daily holdings information and does not reflect management fees and other transaction costs and expenses. Specific securities identified are the largest contributors (or detractors) to the portfolio's performance relative to the MSCI World Index. Other securities may have been the best and worst performers on an absolute basis.

The "Largest New Purchases" section includes the three largest new security positions during the quarter/year based on the security's quarter/year-end weight adjusted for its relative return contribution; does not include any security received as a result of a corporate action; if fewer than three new security positions during the quarter/year, all new security positions are included. Securities identified do not represent all of the securities purchased or sold for advisory clients and are not indicative of current or future holdings or trading activity. H&W has no obligation to disclose purchases or sales of the securities. No assurance is made that any securities identified, or all investment decisions by H&W were or will be profitable.

The value discipline used in managing accounts in the Global Value strategy may prevent or limit investment in major stocks in the MSCI World, MSCI World Value and MSCI World Growth and returns may not be correlated to the indices. Quarterly characteristics and portfolio holdings are available at [www.hwcm.com](http://www.hwcm.com), located on the strategy's Portfolio and Literature tabs. For a list showing every holding's contribution to the

premise appliance business as a key risk factor. This perspective underappreciates the stickiness of F5's software and services which almost always migrate to the public cloud in tandem with F5's loyal enterprise customers. It also underappreciates F5's strong market position in infrastructure and security software for rapidly growing modern applications. We believe downside is protected by a net cash balance sheet, growing cash flows from F5's traditional businesses, and a renewed focus on shareholder return through share repurchases, which gives this position an attractively skewed risk/return profile.

overall account's performance and portfolio activity for a given time period, please contact H&W at [hotchkisandwiley@hwcm.com](mailto:hotchkisandwiley@hwcm.com). Portfolio information is subject to the firm's portfolio holdings disclosure policy. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, reviewed, or produced by MSCI. See [www.hwcm.com / Index definitions](http://www.hwcm.com/Index_definitions) for full disclaimer.

**Style Risk:** A value-oriented investment approach involves the risk that value stocks may remain undervalued or may not appreciate in value as anticipated. Value stocks can perform differently from the market as a whole or from other types of stocks and may be out of favor with investors and underperform growth stocks for varying periods of time. Growth investing tends to work well during speculative, momentum-driven markets, while value investing tends to work well following recessionary periods. Past recessions and recoveries cannot predict future performance due to different factors and circumstances.

**Market Disruption:** The global coronavirus pandemic has caused and continues to cause disruption in the global economy, unprecedented business and travel disruption and extreme fluctuations in global capital and financial markets. H&W is unable to predict the consequences of the upheaval caused by coronavirus pandemic, which, depending on the severity and the length of the outbreak, has the potential to negatively impact the firm's investment strategies and reduce available investment opportunities.

All investments contain risk and may lose value. The commentary is for information purposes only and should not be considered as investment advice or a recommendation of any particular security, strategy or investment product. Portfolio managers' opinions and data included in this commentary are as of March 31, 2021 and are subject to change without notice. Any forecasts made cannot be guaranteed. Information obtained from independent sources is considered reliable, but H&W cannot guarantee its accuracy or completeness. Certain information presented is based on proprietary or third-party estimates, which are subject to change and cannot be guaranteed. Equity securities may have greater risks and price volatility than U.S. Treasuries and bonds, where the price of these securities may decline due to various company, industry and market factors. The strategy invests in foreign securities which involve greater volatility and political, economic and currency risks and differences in accounting methods.

Past performance is no guarantee of future results.